



FORTINET®

Guia Rápido. Como se inscrever para se tornar um parceiro Fortinet.



Acesse o link: <https://www.fortinet.com/br/partners/partner-program/become-a-fortinet-partner>
Clique em **Registre-se Agora**

FORTINET. Suporte Treinamento Recursos Parceiros Empresa Q P BR

REDE ORIENTADA POR SEGURANÇA SEGURANÇA EM NUVEM DINÂMICA OPERAÇÕES DE SEGURANÇA ORIENTADAS POR IA ACESSO ZERO TRUST

Fortinet Engage

Um Programa de Parceria Projetado para a Sua Lucratividade, Crescimento e Diferenciação

REGISTRE-SE AGORA →

Mais Flexibilidade e Maior Oportunidade

Nosso programa de parceiros é baseado em três conceitos básicos para ajudar você a se envolver e ter sucesso no novo ambiente de segurança atual:

1. Engajamento - você escolhe os tipos de conhecimento que deseja desenvolver e os benefícios que deseja usufruir, para ter mais controle do que nunca sobre o seu sucesso com a Fortinet.
2. Modelo de negócios - você pode optar por participar de um ou de todos os nossos três modelos de negócios: Integrator, MSSP ou Marketplace. Cada um tem benefícios que ajudarão você a expandir esse segmento de seus negócios.
3. Especializações - O Engage prepara você para o sucesso, com um caminho para o conhecimento das soluções que estão impulsionando a demanda no ambiente de segurança acelerado de hoje, incluindo SD-WAN, Dynamic Cloud, Data Center e Secure Access e SD-Branch.

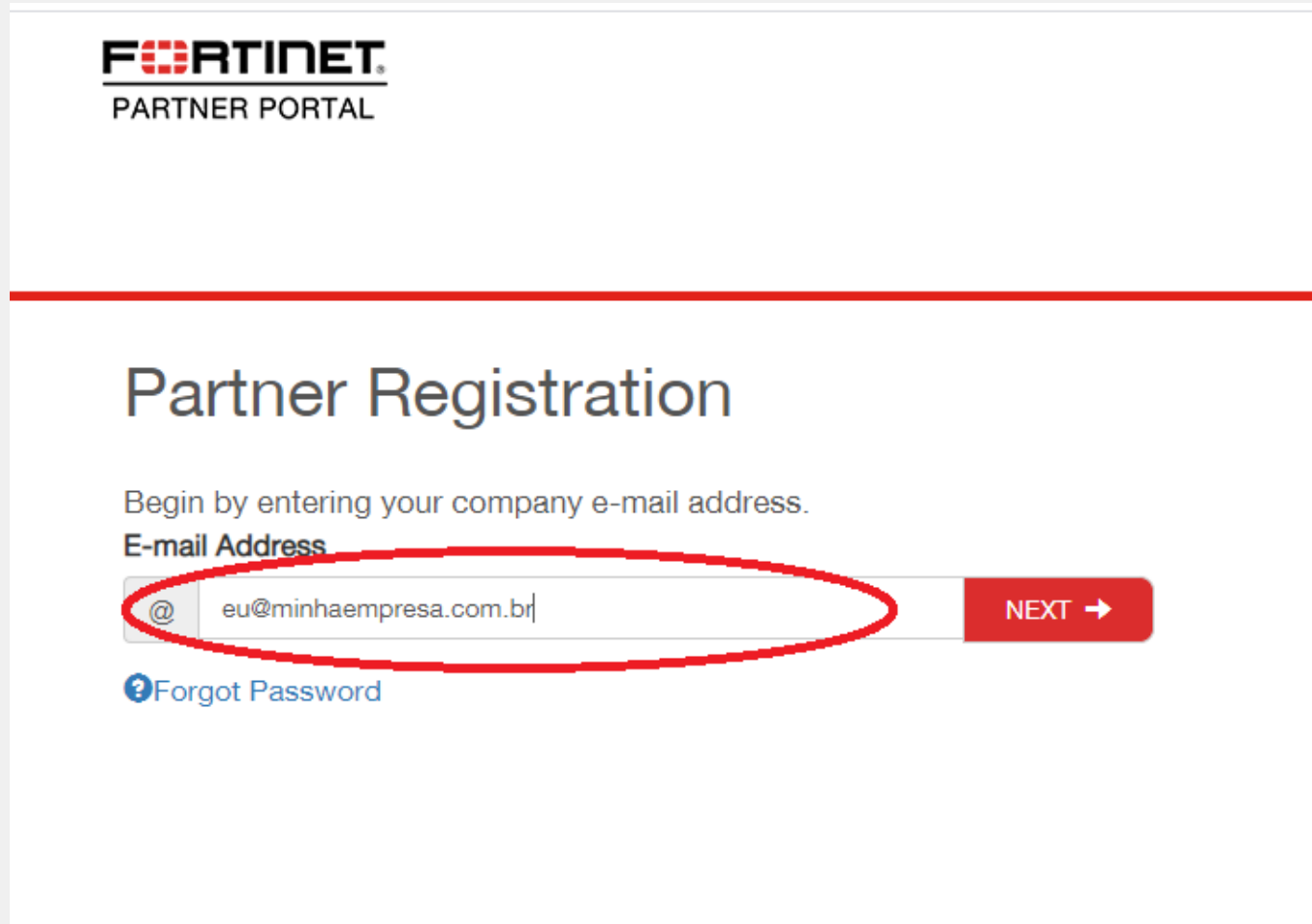
Programa de parceria Fortinet Engage



Preencha o campo com um email válido e clique em NEXT.

Importante: o email deve ser nominal e não genérico. Não aceitamos emails como @gmail, @hotmail, @yahoo etc. Nem emails como: comercial@, vendas@ contato@.

O email deve ser de uma pessoa, caixa única, que será o administrador do portal e deve ser da empresa.



FORTINET
PARTNER PORTAL

Partner Registration

Begin by entering your company e-mail address.

E-mail Address

@ eu@minhaempresa.com.br|

NEXT →

? [Forgot Password](#)



Preencha todos os campos obrigatórios (com *).

Primary Contact Information: Dados da pessoa que está realizando a inscrição.

Company Address Information: Dados da empresa



Account Registration

Please fill out the registration form below. All fields marked with an asterisk (*) are required.

Primary Contact Information

* First Name	* Last Name
<input type="text"/>	<input type="text"/>
* E-mail Address	* Work Phone
<input type="text" value="eu@minhaempresa.com.br"/>	<input type="text"/>
* Job Title	Mobile Phone
<input type="text"/>	<input type="text"/>
* Role	* Country
<input type="text" value="- Select One -"/>	<input type="text" value="- Select One -"/>
* Contact Address	* City
<input type="text"/>	<input type="text"/>

Company Address Information

* Company Name	* Company Website
<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Duplicate address information from above	
* Country	* Company Address
<input type="text" value="- Select One -"/>	<input type="text"/>
* City	State / Province
<input type="text"/>	<input type="text"/>
* Zip Code	
<input type="text"/>	



Company Profile Information: Dados do perfil da empresa.

Importante: caso tenha se inscrito no programa através de algum distribuidor preencha o nome Preferred Distributor, com o nome do distribuidor, para sabermos que veio através dele.

Company Profile Information

* Preferred Distributor <input type="text"/>	Current Security Products Offered <input type="text" value="Select All that Apply"/>
* Percent of Security in Current Offering <input type="text" value="- Select One -"/>	* Focus Industry <input type="text" value="Select All that Apply"/>
* Typical Customer Segment <input type="text" value="Select All that Apply"/>	* What Solutions do you sell (or are you interested to sell)? <input type="text" value="Select All that Apply"/>
Do You Have a Customer With a Budgeted Project? <input type="checkbox"/> Yes	Total Number Employees <input type="text" value="- Select One -"/>
* Number of Sales Reps <input type="text" value="- Select One -"/>	* Number of Technical Engineers <input type="text" value="- Select One -"/>
* Application Submitted By <input type="text" value="eu@minhaempresa.com.br"/>	



Select your Business Model: Selecione o modelo de negócio que mais se aproxima da sua empresa. É possível selecionar mais de um. Em caso de dúvida faça o download do guia no link azul (click here to download the guide). Quando selecionar um modelo o sistema pode fazer mais algumas perguntas. Após preencher todos os campos necessários e escolher um modelo, clique em [REVIEW TERMS](#).

* Select your Business Model

Select your Business Model(s) (any that apply) below. Each Business Model represents a distinct program with Fortinet, to learn more about the requirements and benefits of each, [click here to download the guide](#)

Integrator

Integrators are primarily resellers purchase Fortinet product from distributors and resell them to end-users.

MSSP

MSSPs purchase Fortinet products primarily from Distributors and sell their services on top of those products. Products are expected to be auto-registered to the MSSP.

Marketplace

Marketplace partners have an established contract with one of three cloud marketplace providers, AWS, Google Cloud, and/or Azure. To be an approved Marketplace partner, you will need to provide CSPP documentation.

[REVIEW TERMS](#)



FortiPartner Agreement: Importante a leitura do FortiPartner Agreement, termo de acordo de parceria. É possível fazer o Download dos termos e condições no botão esquerdo. Após a leitura e estando de acordo com o mesmo, clique em I AGREE no canto direito para seguir com a inscrição.

Fortinet Partner Program Channel Base Agreement

FortiPartner Agreement

READ THIS FORTIPARTNER CLICK-THROUGH AGREEMENT BEFORE REGISTERING AS A FORTIPARTNER WITH FORTINET. IF YOU DO NOT OR CANNOT AGREE TO THE TERMS CONTAINED HEREIN, THEN DO NOT REGISTER AS A FORTIPARTNER WITH FORTINET. BY REGISTERING WITH FORTINET, YOU (AS "FORTIPARTNER" AND AS A REPRESENTATIVE AUTHORIZED TO BIND THE FORTIPARTNER ENTITY) CONSENT AND AGREE, ON BEHALF OF YOURSELF AND THE FORTIPARTNER ENTITY, TO BE BOUND BY THIS AGREEMENT. FURTHER, FORTIPARTNER REPRESENTS THAT IT IS A SOPHISTICATED ENTITY, THAT IT HAS READ AND UNDERSTANDS THIS AGREEMENT AND HAS HAD SUFFICIENT OPPORTUNITY TO CONSULT WITH COUNSEL, PRIOR TO AGREEING TO THE TERMS HEREIN AND SUBMITTING ITS REGISTRATION. IF FORTIPARTNER HAS ANY QUESTIONS OR CONCERNS, OR DESIRES TO SUGGEST ANY MODIFICATIONS TO THIS AGREEMENT, PLEASE CONTACT THE LOCAL FORTINET SALES REPRESENTATIVE TO BE REFERRED TO FORTINET LEGAL.

The parties to this agreement are FortiPartner and Fortinet, Inc., ("Fortinet"). The effective date of this Agreement shall commence upon FortiPartner's acceptance of this Agreement and completion of the FortiPartner Program registration process. Upon Fortinet's acceptance of FortiPartner's registration, FortiPartner will be appointed a nonexclusive marketer and reseller of Fortinet Products or, in accordance with the status assigned, as a Managed Security Services Provider, or MSSP, in the Territory specified by Fortinet.

1. DEFINITIONS:The following definitions apply to capitalized terms in this Agreement. All other capitalized terms are defined in the body of the Agreement.

1.1. "Code of Conduct" means Fortinet's Partner Code of Conduct as published on Fortinet's website at <https://www.fortinet.com/content/dam/fortinet/assets/legal/Fortinet-Partner-Code-of-Conduct.pdf>, as may be updated in Fortinet's sole discretion.

1.2. "Confidential Information" shall mean all proprietary or confidential information disclosed by one party to the other party including, without limitation: (i) proprietary product, software or services information, or related design, technology, ideas and algorithms (note the design, technology, ideas, and algorithms in Fortinet's Products and Services, and Software and components therein and related thereto, shall be deemed Fortinet "Confidential Information"); (ii) trade secrets; (iii) either party's technical, business or financial information and plans; (iv) the terms of this Agreement; and (v) any item marked as confidential by the disclosing party. Confidential Information shall not include information that the receiving party can show (a) is or becomes generally known or publicly available through

DOWNLOAD TERMS AND CONDITIONS I AGREE

Fortinet, Inc. All Rights Reserved. | Privacy | GDPR Regulations | FortiPartner Agreement



Submit Application: Após concordar com os termos do FortiPartner Agreement aparecerá um botão para submeter a aplicação. Clique em SUBMIT APPLICATION para submeter a aplicação para avaliação da Fortinet. Caso você não tenha preenchido algum campo o sistema irá te mostrar quais campos ainda faltam preencher.



Registration Complete: Aparecerá na tela a mensagem que o seu registro foi completado, conforme abaixo. Você também receberá um email de confirmação, conforme abaixo. O email irá para o email informado no momento da inscrição. Caso não receba, cheque se usou o email correto ou sua caixa de spam.

Registration Complete

Thank you for your interest in the Fortinet Channel Partner Program. You will be notified of your application status shortly.

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[Partner Portal](#) [Fortinet.com](#)

Dear Fernanda,

Thank you for your interest in the Fortinet Channel Partner Program. Your application is being reviewed and you will receive additional instructions regarding your next steps shortly.

Sincerely,

Your Fortinet Partner Program Team
<http://www.fortinet.com>

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